### Human Services Provider & Workforce Stability

Health, Housing, and Human Services Committee – 4/1/2025

Kelly Rider, Director, Department of Community and Human Services



#### County Human Services <u>Goals</u> Require Regional Human Services <u>Workers</u>

DCHS will only achieve needed results for the community through a **robust** and **representative** human services workforce that has the **knowledge**, **experience**, and **skill** to deliver high quality programs.





#### UW Wage Equity Study Findings Agree



Human services are accessible, effective, and equitable. Our community is best



#### **DCHS Sustainable Funding Vision**

#### DCHS seeks to normalize and wherever possible:

- Pay relative to the value of Human Services Labor & Benefit to the Region
- Offset long-term contraction of federal/state funding

HHHS Committee – 4/1/2025 HHHS Additional Materials 3. Fund services at their full cost

<u>1. Budget</u> <u>for annual</u> <u>inflation</u>

2. Promote payment of living wages

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• At Fund Level

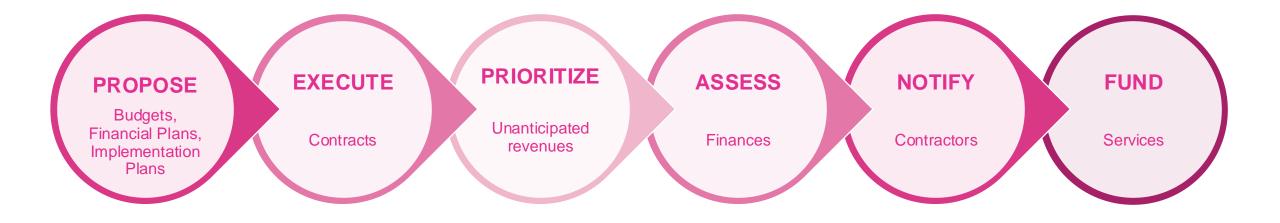
- At Strategy Level
- At Contract Level

• KC typically one of several funders

 Promote without mandating organizationwide approach

April 1, 202:

#### **DCHS Inflation Policy Implementation**



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### Inflation Policy Application

- ✓ Veterans, Seniors, and Human Services Levy
- ✓ Crisis Care Centers Levy
- ✓ MIDD Behavioral Health Fund (2025 only)
- ✓ Health through Housing
  - +
- Lobbying for state Housing/Homelessness, Medicaid, Crisis Behavioral Health, and Early Supports For Infants & Toddlers Funding Increases



#### **Additional Workforce Investments**

- 1. Crisis Care Centers Levy Workforce Investments, \$16.8M (2025)
  - \$12M to 37 providers; 25% dedicated to growing a more diverse workforce
  - \$4.8M to SEIU Training Fund's Apprenticeship Program
- 2. Best Starts for Kids Child Care Worker Wage Boost Pilot (2025)
  - Annual salary supplement for up to 1,400 childcare providers
- 3. Veterans, Seniors, & Human Services Levy Workforce Stabilization Strategy (Upcoming, 2025)
  - \$58M over the levy, 2024-2029
- 4. Early Support for Infants & Toddlers (ESIT) Scholarship Pilot (2024)
- 5. Nonprofit Wage & Benefits and Employee Engagement Surveys (2025)







Department of Community and Human Services



Instagram



Blog



Website



Data Dashboard



YouTube

### DCHS' Provider Payment Timeliness

Kevin Lo, Acting Chief Financial Officer

Jennifer Schurer Coldiron, Director of Impact and Data Strategy



#### Agenda

- 1. Background
- 2. Process for paying invoices of DCHS providers
- 3. DCHS payment timeline trends
- 4. Actions taken to decrease time to payment
- 5. Unique steps for large capital awards

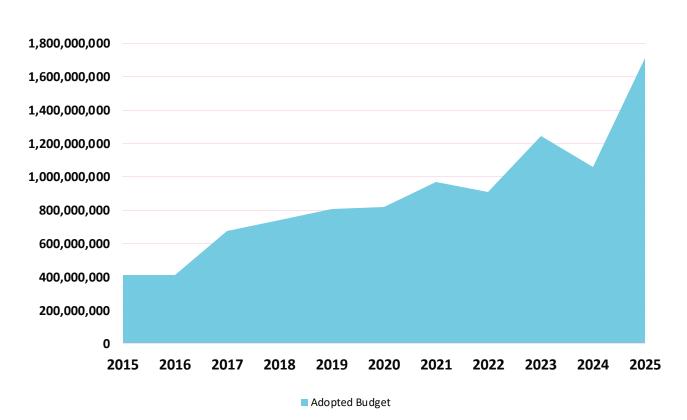


#### Key Takeaways

- 1. By end of 2024, DCHS processed invoices within an average of <u>9 days</u> from receipt, with payment usually issued within the next 48 hours.
- 2. Time to payment peaked 2020-early 2024
- 3. DCHS has strengthened internal systems to manage payments.
- 4. Post-pandemic, providers have limited reserves and expanded programming, making quick payments more critical.



#### DCHS Grew Significantly 2015-2024



DCHS' Annual Budget

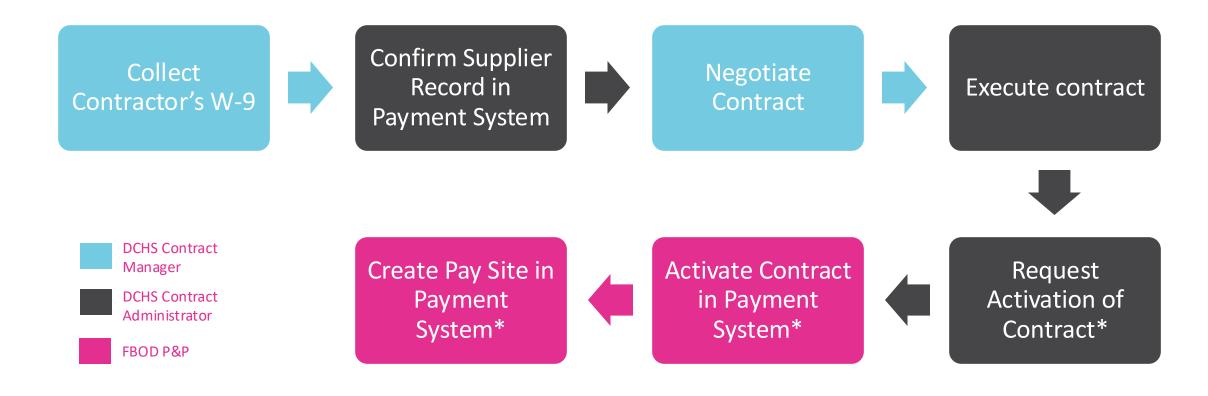
- DCHS budget quadrupled from 2015-2024, from \$400M to \$1.7B annually.
- DCHS now manages substantially more contracts, resulting from a larger budget and intentional efforts to diversifying providers.
  - 2700 contracts with 580 contracted providers in 2024
  - Processed over 7,000 invoices in 2024





Contracts includes individual statements of work and letters of agreement HHHS Additional Materials Page 12 of 21

# Phase 1: Set up Contractor and Contract in Payment System

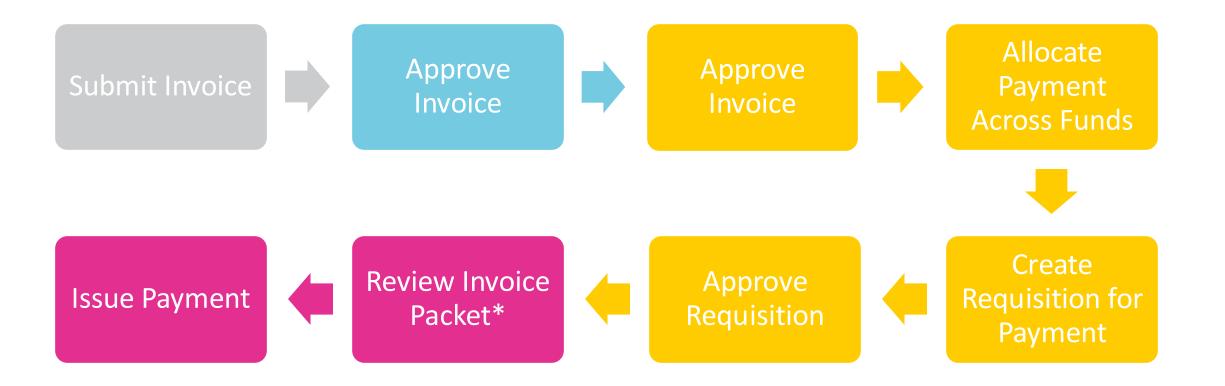






### Phase 2: Process Invoices and Payments





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\**If applicable* HHHS Additional Materials

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# By end of 2024, DCHS was processing invoices within an average of 9 days

#### **2024** Agiloft Invoice Processing Time: From provider submission to sending to FBOD 45 **BHRD** Fiscal Team Department-wide 40 Staffing Stabilized and implementation of **Backlog Resolved** Agiloft for invoice 35 processing in August in Process 2024 30 25 ASD BHRD 20 Days CYYAD 15 DDECSD - HCD 10 5 0 Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec 2024 Month Invoice was Received by DCHS

DCHS processes invoices within an average of 9 days.

Most requisitions are paid within 48 hours by FBOD via ACH.

Providers typically submit invoices within two weeks of creation.

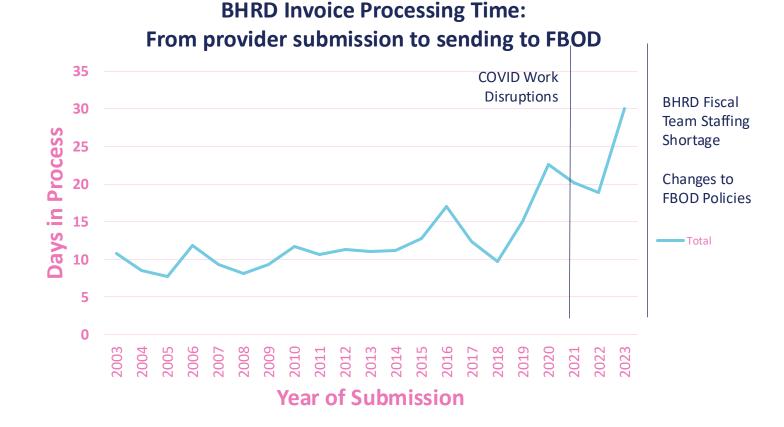
In FY24Q4, DCHS processed over 1,800 invoices from contracted providers via Agiloft.

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Based on preliminary analysis of Agiloft Invoice and Approval records. HHHS Additional Materials Page 15 of 21

#### DCHS' Behavioral Health & Recovery Division historically processed invoices in 10-15 days



Pandemic work disruptions, fiscal staffing shortages, and FBOD policy changes caused longer processing times in 2020 and 2023.

The rest of the department did not have an automated invoice process tracking system until August 2024.



# Actions taken to return payment time to <30 days

- Expanded and stabilized fiscal team
- Implemented Agiloft—contracting and invoicing software with automatic data upload to KC's payment system. Results:
  - More transparency and consistency for providers
  - More efficient for finance
  - More and better data on payment processing
- Collaborated with FBOD
  - Developed and implemented clear and consistent processes
  - Clarified policies for pay site creation and fraud prevention



## Unique challenges for large housing capital contracts and initial payments

- First payment is usually >\$1M and sometimes needs to be wired at closing to escrow
- Contracts reassigned from a non-profit to LLLP
- Impacts 15-20 contracts/payments a year



#### **Recent improvements to capital payments**

- DCHS and FBOD teams have refined roles, sequencing, timing, and necessary documentation.
- DCHS teams are adjusting and documenting requirements for unique circumstances.
- DCHS Finance team is training staff on wire transfers and the process for ACH initial payments.



#### DCHS is continually improving operations and tracking time to payment quarterly

- Monthly meetings between DCHS and FBOD to align processes
- Ongoing improvements in and documentation of invoice and payment processes in DCHS and FBOD
- Building data infrastructure and capacity
- Potential resource needs will be identified as part of FY26–27 budget proposal







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